

# CALIFORNIA DRY BEAN ADVISORY BOARD

Minutes of Meeting

November 16, 2017

California Farm Bureau Federation, Sacramento

A meeting of the California Dry Bean Advisory Board was called to order by Vice Chairman David Richter at 9:23 A.M. on Thursday, November 16, 2017 at the California Farm Bureau in Sacramento California. Roll was taken showing a quorum was present with the following in attendance:

## Members/Alternates

Steve Azevedo

\*David Giampaoli

Larry Kubo

Nelson Parreira

David Richter

Chris Capaul

Garret Hansen

Richard Pata

Martin Squires

\*Alternate Acting in Lieu of Member

## Staff/Guests

Justin Ellerby, CDFA

Paul Gepts, UC Davis

John Gilstrap, Assistant Manager

Denise Graham, Tarke Warehouse

Kyle Robertson, Baby Lima Council

Nathan Sano, Manager

Marilyn Sarasqueta, Ali Cox & Company

At this time the Board took a moment to allow for any public comments on agenda items and after hearing none the meeting continued.

## Minutes

The minutes to the previous meeting of July 18, 2017 were approved on a motion by Azevedo with a second by Squires.

## Research

Sano reviewed the research priorities discussed and approved during last year's fall meeting. Sano reminded the Board that these priorities are distributed with a letter to several California Universities including the University of California Cooperative Extensions. Each year the priorities are updated to insure the request for proposals contains relevant issues and concerns that the industry may be facing.

After a brief discussion the Board agreed to keep the previous year's research priorities. It was suggested the Board put an emphasis on seeking new materials for lygus control as the materials currently available seem to be less affective. Lygus resistance and control remains one of the Board's highest priorities across several of the California varieties. There was also a question on whether the herbicide pursuit would be available in California any time soon. While these topics are related to the research priorities it was agreed they would be discussed with Rachael Long who is filling in as the Board's UC liaison.

**Bean Board Action 11-16-17 – 01** – Garret moved, seconded by Martin to approve the research priorities (Exhibit "A" attached) as discussed.

MOTION CARRIED UNANIMOUSLY no abstentions

Sano mentioned the work being done in Cal Poly with large lima beans being used as an ingredient in making pasta to enhance the nutritional value. There is a possibility that the Board may receive research proposals in March to help fund this work as well as leverage to any possible funding for grant dollars. It was suggested the Board consider sending a small group to Cal Poly to meet with the Food Science and Nutrition Department. After some discussion the Board agreed there could be value to working with Cal Poly and a small contingent visiting the research labs could help the Board better understand what the possibilities are in food science.

**Bean Board Action 11-16-17 – 02** – Capaul moved, seconded by Kubo, that the Board covers the travel expenses for a small group to visit Cal Poly.

MOTION CARRIED UNANIMOUSLY no abstentions

#### **Financial Report**

Sano reviewed the Board's financial report (Exhibit "B" attached) stating as of October 31<sup>st</sup>, the Board had received a total income of \$52,211. While the income is well short of the projected \$339,030 it is relatively early in the year and there is no reason to be concerned. In addition, the Board is expecting to carryover roughly \$315,623 which will help cover any expenses. The expenditure accounts are moving along as expected with a majority of the activity coming from the contractors who bill monthly. One addition to the financial report is a miscellaneous category of \$225 which reflects the cost of purchasing flowers for the memorial service of Ron Oneto. The current total for expenses is \$64,356 leaving a remaining \$209,477 in expected expenses. The current cash balance is \$303,477.

**Bean Board Action 11-16-17 – 03** – Martin moved, seconded by Pata to approve the financial report.

MOTION CARRIED UNANIMOUSLY no abstentions

#### **Research Budget**

Sano reviewed the recent history of the Board's research budget (Exhibit "C" attached). The last few years the Board has been splitting the cost of the research with the Varietal Councils. This allows the Board more flexibility to pursue promotion activities and memberships to organizations such as the American Pulse Association and US Dry Bean Council. The Board and Varietal Councils currently have a budget total of \$121,480 for research. This total does not guarantee this money to be spent on research but it is available

#### **US Dry Bean Council**

The US Dry Bean Council will be holding its next meeting in Cancun, February 7-8, 2018. The Board needs to consider electing a new member to represent California on the USDBC Board. The chosen will have the responsibility of attending two meetings and participating on 3-4 conference calls throughout

the year. In the interim Sano will attend any future meetings till the new member is comfortable with the position. Squires was asked if he would be interested in the position to which he accepted.

**Bean Board Action 11-16-17 – 04** – Hansen moved, seconded by Parreira, to elect Martin Squires to serve as the new CA Dry Bean Board representative on the US Dry Bean Council.

MOTION CARRIED UNANIMOUSLY *one abstentions (Martin Squires)*

Sano informed the Board Dave Kirsten was chosen to serve as member to the American Pulse Association taking over the roll Ron Oneto had been serving in. The APA has asked the CA Board if they would elect someone to serve as alternate to Dave. An alternate would be asked to attend any meetings Dave Kirsten could not. Currently Sano has been participating in all the meetings via conference call and can continue to do so. With no volunteers it was agreed Sano should serve as alternate to the APA.

**Bean Board Action 11-16-17 – 05** – Kubo moved, seconded by Capaul to recommend Sano to serve as alternate to the Dave Kirsten on the American Pulse Association.

MOTION CARRIED UNANIMOUSLY *no abstentions*

#### **Inventory and Movement Report**

Sano reviewed the inventory and movement report dated 10/23/17 (Exhibit "D" attached) stating the activity reflects the first couple of months into the new season. Overall the current total inventory is just shy of last year at this time; however, the Board will have a better idea of production later this year.

#### **California Bean Shippers**

The next meeting of the California Bean Shippers is scheduled for Wednesday, December 13<sup>th</sup> at Dave Wongs in Stockton to be followed by the annual Shippers "Bean Bash".

#### **California Department of Food and Agriculture**

Over the past year, CDFA has been working with just one warehouse auditor until the recent hiring of a second. This will speed up any backlogged warehouse audits while hopefully keeping up with the recent audit requests.

At this time Staff voluntarily left the room allowing the Board to have open discussion of management.

#### **Future Meetings**

The Board will be meeting next March to review the research proposals for the upcoming year. At that time the Board will also discuss the "End of Year" inventory and movement report and possibly changing that report to better reflect the Board's fiscal year.

At this time, 10:30 AM, any additional discussion was put on hold allowing the Board to attend the American Pulse Association meeting being held in an adjacent room.

The Board reconvened at 1:20 PM. After a brief discussion the Board agreed the APA is putting the Board's membership dues to good use with several nutrition and promotion type activities.

With no further business the meeting was adjourned at 1:36 PM.

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I, Nathan Sano, Manager of the California Dry Bean Advisory Board, do hereby certify that, to the best of my knowledge, the foregoing is a true and correct copy of the minutes of the meeting of the California Dry Bean Advisory Board on November 16, 2017.



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Nathan Sano, Manager



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EXHIBIT "A"

DATE: December 5, 2017  
TO: Researchers  
FROM: Nathan Sano, Manger  
RE: Request of Proposals

The following is a list of research priorities discussed and approved by the California Dry Bean Advisory Board. Along with the importance of the breeding program, Council members expressed their desire to see more agronomic type research proposals. The Board emphasized the importance in projects focused on lygus control with concerns over resistance to the materials that are currently available. There is also interest in the product Pursuit and its availability in California. These priorities are a reflection of current issues and would complement the breeding research program.

The California Dry Bean Advisory Board would like to encourage new project proposals. If there are any questions about the research priorities please contact Rachael Long of UCCE, Yolo County, Michelle Leinfelder-Miles of UCCE, San Joaquin County or Board manager Nathan Sano.

#### **Baby Lima Council**

##### **Breeding**

1. Yield/Better setting varieties
2. Lygus resistance
3. Nematode resistance
4. Drought tolerance

##### **Agronomics**

1. Lygus
2. Black bean aphid
3. Plant growth regulator work to help bloom set
4. Water efficiency/Drip irrigation
5. Symphylans

#### **Large Lima Council**

1. Yield/ better bloom set
2. Lygus
3. Nematodes
4. Centipedes
5. Drip/materials within drip
6. Mite control
7. Fertility/Nitrogen

**Blackeye Council****Breeding New Varieties**

1. Adding lygus and aphid resistance into blackeye varieties
2. Adding Fusarium and Nematode Resistance to Blackeye 50
3. Continue development of fusarium and nematode resistance into Blackeye 46 prototypes
4. Water efficiency and drought tolerance
5. Continue with existing varietal development for full season, high-yielding varieties
6. Get seeds of promising lines into growers' strip trials as soon as possible for realistic evaluation

**Agronomic Priorities**

1. Protection against weeds (nightshade, morning glory and nutsedge)
2. Protection against lygus
3. Protection against aphids and other insects

**Garbanzo Council****Plant Breeding Priorities**

1. Yield
2. Seed Quality
3. Ascochyta Resistance
4. White Mold/Soil Disease Resistance
5. Temperature and Regional Acclimation
6. Fusarium Resistance
7. Salt Tolerance

**Agronomic Priorities**

1. Weed Control
2. White Mold
3. Virus Control/Education
4. Sanitation Education
5. Irrigation Levels and Timing
6. Yield Variations between Test Plots and Growers' Fields

**Common Bean Council**

1. Development and evaluation of higher yielding varieties for California Production
2. Development of cultural practices including safer crop protection techniques to cut production input costs, and meet future challenges
3. Development of a plant with a better root system
4. Development of a variety that will produce under organic growing conditions and cultural practices
5. Water efficiency and drip irrigation

**DRY BEAN ADVISORY BOARD****FISCAL YEAR ENDING 7/31/18****November 30, 2017**

<b>INCOME</b>	<b>CARRYOVER</b>	<b>315,623</b>	
	<b>BUDGET</b>	<b>YTD</b>	<b>BALANCE</b>
20-110 Current	232,000	47,504	184,496
20-111 Prior	100,630	34,754	65,876
20-120 Interest Income	1,400	1,030	370
20-150 V.C. Administration Charges	5,000	-	5,000
<b>TOTAL INCOME</b>	<b>339,030</b>	<b>83,288</b>	<b>255,742</b>

**EXPENSES**

20-305 Management Services	67,260	16,815	50,445
20-315 Audits	5,400	-	5,400
20-320 Office Supplies	1,500	514	986
20-330 Telephone	1,400	177	1,223
20-335 Postage	3,000	12	2,988
20-345 Dues & Subscriptions	500	-	500
20-355 Travel & Mileage	5,000	245	4,755
20-356 Travel & Mileage (Promotion)	6,000	-	6,000
20-360 Meetings	2,500	-	2,500
20-370 Insurance	800	-	800
20-390 Miscellaneous	-	225	(225)
20-392 Website	2,000	-	2,000
20-407 Domestic Promotion	49,560	10,660	38,900
20-482 US Dry Bean Council	11,500	-	11,500
20-483 American Pulse Association	11,500	10,881	619
20-505 Research Reports	1,000	-	1,000
20-550 Production Research	80,000	25,008	54,992
20-710 Marketing Branch	20,000	1,772	18,228
20-711 Market Enforcement Branch	4,800	1,600	3,200
<b>TOTAL EXPENSES</b>	<b>273,720</b>	<b>67,909</b>	<b>205,811</b>

**NET INCOME****\$ 15,380****CASH BALANCE****\$ 331,002**

	2018	2017	2016	2015	2014-15	2013-14
Board	\$80,000	\$60,337	\$63,756	\$42,544	\$36,663	\$146,653
Baby Lima	\$7,500	\$14,285	\$15,000	\$14,532	\$3,168	
Blackeye	\$9,980	\$9,980	\$9,980	\$9,980	\$4,990	
Garbanzo	\$15,000	\$11,787	\$11,495	\$13,173	\$9,502	\$1,500
Large Lima	\$7,500	\$14,285	\$6,000	\$14,532	\$7,919	
Common Bean	\$1,500				\$11,085	
	\$121,480	\$110,673	\$106,231	\$94,761	\$73,327	\$148,153



# CALIFORNIA DRY BEAN INVENTORY AND MOVEMENT REPORT

August 1, 2017 through September 30, 2017

VARIETY	(1) PHYSICAL INVENTORY ON HAND 8/1/2017	(2) RECEIVED IN SEPT	(3) EST CLO %	(4) RECEIVED Year to Date	(5) SHIPPED IN SEPT	(6) SHIPPED Year to Date	(7) REPORTED INVENTORY ON HAND 9/30/2017	(8) REPORTED INVENTORY ON HAND 9/30/2016
Baby Limas-Reg.	74,889	45,251	12	45,251	10,982	22,065	98,075	151,515
Baby Limas-Gr. Sd.	22,703	14,602	11	14,602	1,298	6,171	31,135	46,262
Blackeyes	133,640	37,688	11	37,688	30,106	51,855	119,474	177,401
Dark Red Kidneys	33,542	0	14	0	0	488	33,053	31,965
Large Limas	143,859	55,561	15	59,382	20,304	35,949	167,291	92,059
Light Red Kidneys	18,111	0	13	0	0	1,002	17,109	9,061
Miscellaneous	29,519	8,468	13	11,989	7,829	9,333	32,175	38,538
<b>TOTALS</b>	<b>456,263</b>	<b>161,570</b>		<b>168,912</b>	<b>70,519</b>	<b>126,863</b>	<b>498,312</b>	<b>546,801</b>

Garbanzos are reported using the Crop Year April through March

Garbanzos	79,813	2,444	11	289,007	41,752	211,774	157,046	156,717
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Compiled and calculated by the California Dry Bean Advisory Board from data reported by warehouses on monthly assessment collection forms. Amounts in the "received" columns are calculated from dirt weight reports with estimated clean-out percentages for each variety as shown in column 3. The board assumes no responsibility for the accuracy of the figures and is acting only as an agency for receiving, tabulating and reporting the totals.

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prepared 10/23/2017